

cStock: A sustainable approach to using mHealth to support the community health supply chain



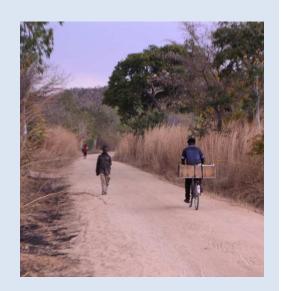
SC4CCM Project



SC4CCM is a learning project that identifies **proven**, **simple**, **affordable** solutions that address unique supply chain challenges faced by CHWs.

Unique Challenges faced by CHWs:

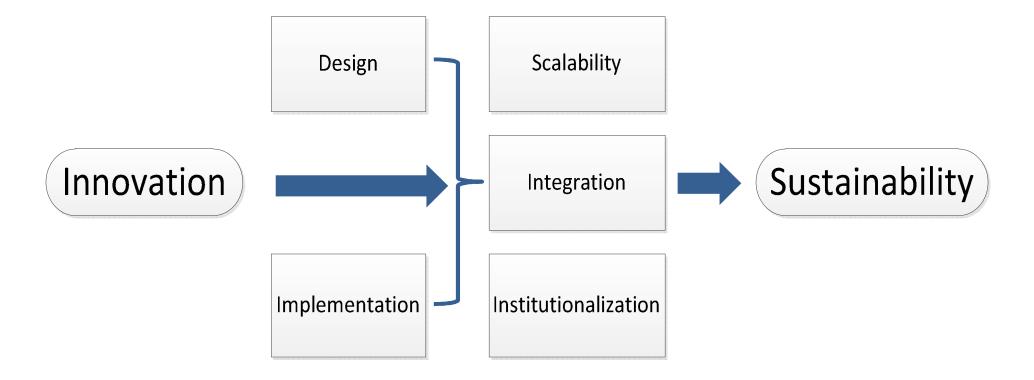
- Remote, rural locations, difficult geography:
 - transit to resupply points can be long and difficult
- Limited transportation options, often non-motorized:
 - such as bikes, foot, donkeys, public transport
- Low literacy among CHWs:
 - challenges in reporting, recording and submitting data
- Lack of infrastructure:
 - often no dedicated facility to work from
 - Limited storage space
- At the end of the supply chain
 - when there are shortages of essential medicines in the system CHWs often miss out on supplies





SC4CCM Pathway to Supply Chain Sustainability





To sustain an innovation, issues of scalability, integration and institutionalization must be considered from the **start**, during the design and implementation phase.



Malawi Overview





Country Context

- Heath Surveillance Assistants (CHWs) introduced in 1970s for health promotion and sanitation activities
- CHWs are paid cadre of MOH
- CCM was initiated in Malawi in 2008, CHWs in hard to reach areas provide CCM
- There are currently over 3000 village clinics
- CHWs can manage up to 19 products for CCM, FP and HIV Testing

Baseline Findings - 2010

- Only 27% of CHWs had all CCM products* needed in stock DOV
- 43% of CHWs reported they submit a report containing logistics data to HCs
- Only 13% of HCs reported CHW data separately from their own data to districts
- 94% of HSAs surveyed had a mobile phone, 85% had network coverage at least sometimes

Part of Solution:

SMS-based system to manage reporting and resupply process: **cStock**

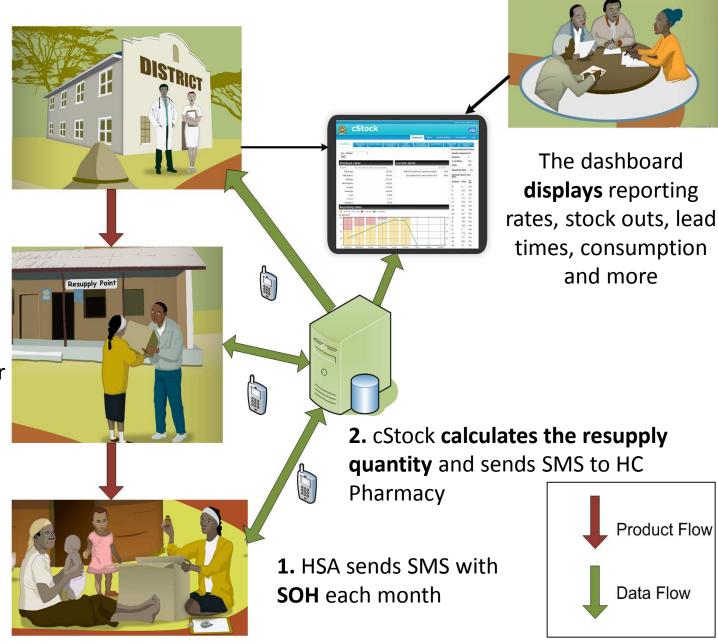


cStock: Data and Product Flow

District and Central levels **monitor** resupply and stock levels through SMS alerts and a dashboard

3. Health Center receives request via SMS and notifies HSA either **"order ready"** or "out of stock".

4. HSAs collects products and sends SMS with **receipt**



District Product Availability Teams



In addition to cStock, SC4CCM introduced **District Product Availability Teams** (**DPATs**) that use the increased **data visibility** to improve performance

Enhanced Management (EM)

DPAT/HPAT Meetings

- Quarterly District Meetings with District staff and CHW supervisors
- Monthly HC Meetings with HC and CHWs
- Topics discussed include
 - Performance plans & recognition
 - Reporting timeliness and completeness
 - Stock management, expiries & overstocks, and product availability

Performance Plan

- Supply chain performance indicators and targets
- cStock data and resupply worksheets used to track performance
- Formal recognition system to drive SC performance
- Management diaries used to track issues and actions taken

cStock Data

Simple Design of cStock



Scalability

Uses basic GSM phones

 HSAs and HC staff use their personal phones to report data via SMS on a toll free phone line

Collects minimum data

- HSAs in Malawi manage up to 19 products
- stock on hand and receipts data

Hosting data on The Cloud

 inexpensive, reliable and easy to manage for a small system like cStock

Integration

Streamlines existing resupply process

- Calculates quantities for HCs, reducing the burden of calculation
- Advises HSAs when stock is available for collection preventing unnecessary travel to the HC
- When HCs cannot fulfill orders, districts get immediate SMS alerts to facilitate timely replenishment

Institutionalization

Iterative approach to dashboard design

 simple, easy-to-use dashboard reports designed with input from the users 6 months after implementation

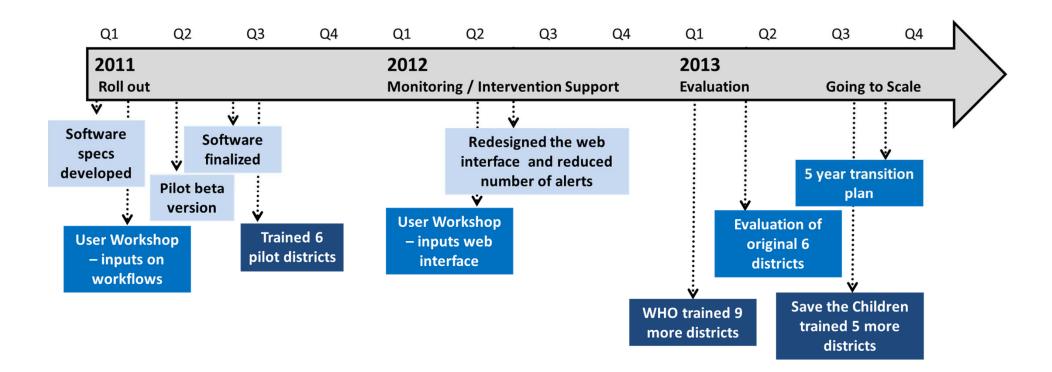
District Product Availability Teams (DPAT)

Introduction of DPATs
 created a structure for
 using data making cStock
 data important to their
 every day work



Pilot Timeline





cStock Development – 6 months cStock Test Period– 15 to 18 months





Product Availability

- √ 62% of CHWs had the 4 tracer drugs* in stock day of visit (compared to 27% BL)
- ✓ HSAs in districts using cStock and DPATs had 14% fewer stock outs or low stocks than other districts on day of visit

Data Visibility

✓ More than 80% of CHWs report logistics data to cStock every month (vs. 43% at BL)

Use of Data

- ✓ 91% of Drug Store in Charges use cStock to inform resupply quantities
- √ 56% of CHW supervisors use cStock data for performance monitoring

Teamwork

- ✓ 100% of District & CHW Supervisors
 reported finding product availability teams
 useful
- √ 92% of CHW Supervisors know their recognition plan

Translating Evidence into Action



Data Validation Workshops

- Presentation of intervention specific results to selected CHWs, HC, district staff from intervention districts
- Review of key data, interpretation within local context
- Discussion on effectiveness, affordability, value of intervention considering results and experience



Scale Up Package and Plan

MOH and partner consensus on elements of intervention to implement nationally



A Structured, Planned Approach to Scale Up and Institutionalization

The Pathway to Supply Chain Sustainability Tool

- Developed as a planning tool for scaling and institutionalizing innovations within public sector supply chains
- Participants assess "readiness" for scale up and institutionalization of the innovation on a scale of
 1-5 and then develop action plans for how to move to the next level
- Five domains assessed: Organizational Coordination, Organizational Capacity, Funding & Resources,
 Community & Staff Preparation, and Tools & Technology

Scale Up And Institutionalization

Partnering to Scale

 Important for sustainability as builds broader/joint ownership and capacity that lasts after project ends



Current Status of Scale up

29 of 29 districts have committed funding: 9 WHO, 5 Save the Children, 2 IWG, 6 SSDI, and
 7 SC4CCM; as of Nov 2013, 65% of training coverage achieved

Operationalising MOH ownership of the innovation package

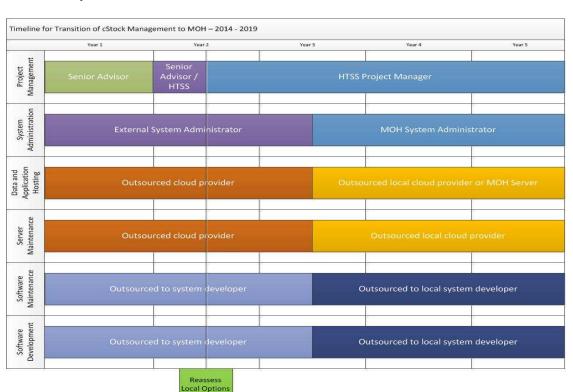
- Formation of a taskforce (MOH chair) dedicated to the scale up and sustainability of SC innovations
- Finding champions in MOH by having central level advocates and trainers in every districts
- Capacity building of MOH to provide management and leadership
- Development of comprehensive, multi-year cost estimates for resource mobilization, in the short term, and a transition plan to eventually cover all costs through the MOH

5 Year Transition Plan



Purpose

- Provide a structured and thoughtful process on what is required to sustain
 cStock and the DPATs for the next five years to set a strong foundation for this technology and approach become a core business practice for the MOH.
- Highlights key capacity building investments required to address gaps in MOH institutional structures so that MOH is able to manage of cStock at the end of the 5-year transitional period.





Sustaining cStock and the DPATs







Senior Logistics Officer

Project Management



- Project Manager: provide a strategic view and vision for the innovation.
 - Currently performed by project
 - January 2014 will hire a Secondee funded by IWG for 18 months
 - Secondee will work to provide a seamless transition for all processes to MOH designated person before the end of their term.
- Project Management Team: to guide the transition, institutionalization and sustainability of cStock.
 - Project Manager
 - System Administrator monitors system performance; manages and support users, liaise with vendors.
 - Senior Logistics Officer interact regularly with the Project Manager to support the implementation and use of cStock as a key MOH LMIS tool.
 - Program Logistics Officers regularly review data on the cStock dashboard and reports and use it to improve product availability for program products at HSA level.

Sustaining the cStock System





- Data and application hosting / server maintenance options:
 - US based data hosting company (current)
 - Local cloud hosting company
 - MOH owned server / MOH hire IT support
- Software Maintenance / Development options:
 - US based software developer (current)
 - Local software developer
 - MOH hire IT support

Assessment of current options for hosting / software support for cStock:

- Local capacity in Malawi to provide hosting services and/or software development is in emerging stages.
- MOH does not have suitable infrastructure or staff at this stage to host or maintain cStock in house.
- There is potential opportunity in the medium term to leverage other systems within MOH for infrastructure support, e.g. dhis2
- Current recommendation to maintain **US based** data hosting company and US based software development company





Community Health Supply Chain Performance Monitoring

The formation of **district product availability teams** (**DPATs**) have been critical to the success of cStock as this is the mechanism through which users begin to work as a team and appreciate how data can be used to improve performance.





Lessons Learned



- Consider sustainability scalability, institutionalization and integration – from the design phase
- Keep the design simple and suitable for the context
- Plan to revisit some of design early in the pilot when users have experience to draw from
- Engage partners and MOH from the outset and considering partnering for scale up
- Cloud hosting is a cheap, reliable and easy to manage option for small scale systems
- Combining an mHealth solution with interventions that introduce structured processes for routine use of data so staff value the tool
- Develop a transition plan well before the end of the project and help set the ground work for sustainability

